



Good Health is the Best Wealth

Believe it or not, staying healthy just might make you wealthy. With small lifestyle changes and healthy choices, you may reduce your annual healthcare costs and increase your income. These lifestyle changes can be as simple as limiting your salt intake or taking your prescribed medication regularly.

By adopting healthy habits you can mitigate future healthcare costs. Data from HealthyCapital reveals that by simply making a few minor changes to daily routines, and reducing the risk factors leading to chronic disease, individuals could potentially add years to their lives and save thousands of dollars in lifetime medical expenses.

For example:



Alisha
The average managed patient

- Blood pressure of 150/95
- Sometimes forgets medications
- Sometimes doesn't follow her suggested diet
- Occasional smoker and drinker



Jasmine
The well managed patient

- Takes prescribed medication
- Exercises 30 minutes/day, 5 days/week
- Moderate alcohol intake
- Chooses healthy fats
- Limits dietary salt
- Quit smoking

For purpose of the case study, Alisha and Jasmine are compared in two levels of care: average managed (loosely follows physician recommendations) and well managed (fully complies with physician recommendations).

Alisha and Jasmine are both 45 years old and both sought medical treatment for high blood pressure. Alisha doesn't follow the lifestyle changes her doctor suggested, whereas Jasmine diligently follows her doctor's recommendations. With Jasmine's small changes she saves more than \$1,000 in out-of-pocket healthcare costs. Additionally, Jasmine's combined pre-retirement and in-retirement savings will be \$89,456 more than Alisha, as shown in the table below.

Annual Out-of-Pocket Healthcare Costs:

| | Alisha | Jasmine | Jasmine's Savings in Health Expenditures |
|----------------------|------------------|------------------|--|
| Age 45 | \$2,477 | \$1,286 | \$1,192 |
| Age 64 | \$13,936 | \$7,343 | \$6,592 |
| Total Pre-Retirement | \$138,288 | \$72,591 | \$65,697 |
| Total In Retirement | \$51,790 | \$28,031 | \$23,759 |
| Grand Total | \$190,078 | \$100,622 | \$89,456 |

For illustrative purposes only.

If you have questions or seek assistance, please call our plan's advisor at 5630-326-0960 or email at mspay@spayandassociates.com.

The hypothetical case study results are for illustrative purposes only and should not be deemed a representation of past or future results. This example does not represent any specific product, nor does it reflect sales charges or other expenses that may be required for some investments. No representation is made as to the accurateness of the analysis.

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